



Bergen Family Center

helping local families since 1898

ANNUAL REPORT 2014



LETTER FROM THE CHAIRPERSON SHARON KINSMAN SALMON ON 2014

I want to thank Graham Jones, who continued his *excellent* service as Chair of the Board of Trustees. I am pleased to report these significant accomplishments achieved by Bergen Family Center in 2014, via our six regular Board meetings, one of which included an annual meeting. The move to six meetings per year in 2013 has proven very successful. Significant work was accomplished by the various committees through their meetings and the projects championed by the committees.

In year two of our 2013 - 2015 Strategic Plan, we concentrated on two of our goals: improved infrastructure and increased volunteering. Corporate volunteers from Mercedes Benz, Samsung, PNC Bank, United Water and Unilever beautified our facility and outdoor environment. Critical volunteer support also comes from many local businesses, churches, synagogues and schools. Local teens (whose parents often become involved) are actively involved helpers, too. Our Children's Closet staffed by volunteers is well received within the community and provides important ways to connect volunteers with our families who welcome the support. Our facility also improved in 2014 with the addition of a new roof and upgrades to several of the children's classrooms.

Another key focus of the current Strategic Plan is the organizational structure. With help from the Human Resources, Program and Finance Committees a new organizational chart was created and implemented in 2014. We enhanced program oversight, increased administrative resources for our staff and improved organizational efficiency. We created a position of Director of Programs and Administration, which was filled by Sebastian Rodriguez. A new Head Teacher position, as recommended in 2013 by our Master Teacher Consultancy, was staffed by Darlene Tomlinson.

Fiscally, BFC is strong and well managed. The Finance Committee oversaw the 2013 audit, prepared and monitored the 2014 budget, implemented revisions to the Investment Policy, monitored investments, and expanded banking relationships. Our financial condition continues to improve, which has allowed us to implement the new organizational structure.

Overall, 2014 was an extremely successful year. Programs and services provided by BFC combine essential characteristics such as outreach and care, an emphasis on education and cost efficiency with 90 cents of every dollar going to fund programs. The majority of our \$3.76M revenues came from the following sources: federal grants \$140,000; state grants \$1,650,000, county grants \$695,000; and donations \$657,000. Program participants contributed \$641,000 in fees.

BFC conducts its operations with a full time staff of 53, a part time staff of 52 and a legion of committed volunteers. The group is ably led by Mitchell Schonfeld who serves as President/C.E.O. The Board of Trustees exercises appropriate oversight.

We offer our sincere thanks to our many donors and volunteers. We would not be able to accomplish what we do without you.

Corporate Volunteers

Mercedes Benz
PNC Bank
Samsung
Unilever
United Water

Community Volunteers

Alpha Phi Omega - Delta Kappa Inc. -
Dwight Englewood School - Holy Angels Academy
JCC on the Palisades - National Council of Jewish Women
One River Gallery - Our Lady of Mount Carmel-
Patisserie Florentine - Temple Beth El - Temple Emanuel
Temple Sinai- Tenafly High School-The Elisabeth Morrow School

Bergen Family Center

We do really good things right in the neighborhood.

MISSION

The Bergen Family Center supports, strengthens and enriches family life through innovative programs and quality services. Since our 1898 beginning, Bergen Family Center has responded to community need and offered programs that build self reliance.

Today, our approach is the same and we have more than 115 years of experience helping people. Bergen Family Center provides clients with evidenced-based approaches to meet their needs and achieve their goals. Join us at the Bergen Family Center, where lives are enriched.

OUR STAFF

Mitchell Schonfeld, MSW
President/CEO

Sebastian Rodriguez, MA
Director of Programs and Administration

Liz Corsini, MA
Director of The Zone

John Cuttito, LCSW
Director of Counseling Services

Marcia Gongora, MA
Director of Family Success Center

Sheila Shur, LCSW
Supervisor of Care Management

Mary Stevens, BS
Chief Financial Officer

Darlene Tomlinson, BA
Head Teacher

Davia Valenzuela, BA
Supervisor of Adult Day Care & HR

Nathalie Zapletal, MA
Development Associate

OUR OFFICERS & TRUSTEES (AS OF July 1, 2015)

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Ina Miller Silverstein

Jody Walker

Stewart Winner

Walter Young

BFC administrative costs are minimized through the extraordinary work of our volunteers and committee members, leaving more revenue for client services.

Board Development Committee: Chairperson, Sue Proietti

- Recruitment of committee volunteers
- Nomination of prospective trustees

Finance Committee: Treasurer, Emmeline Wexer

- Monitors annual audit and tax fillings
- Develops and implements investment policy and oversight
- Approves and monitors annual budget

Fund Development Committee: Chairperson, Irina Kashan

- Oversees direct marketing, annual appeal and grant writing efforts
- Coordinates all philanthropic support efforts
- Oversees the Annual Awards Dinner

Human Resources Committee: Chairperson, Jody Walker

- Monitors HR needs and employee benefits
- Reviews and updates employee handbook and job descriptions

Program Committee: Chairperson, Ina Miller Silverstein

- Reviews and evaluates agency programs
- Conducts assessment to identify unmet needs and program expansion

PR & Technology Committee: Chairperson, Dana Romita

- Creates on-line & print marketing tools and PR initiatives
- Monitors social media presence
- Creates mini public events to generate agency awareness

Volunteer Committee: Chairperson, Barb Golub

- Interacts with corporate volunteers to create special projects
- Coordinates individual, family and student volunteers for community service

STATEMENT OF REVENUE AND EXPENSES

STATEMENT OF REVENUE AND EXPENSES

AUDITED

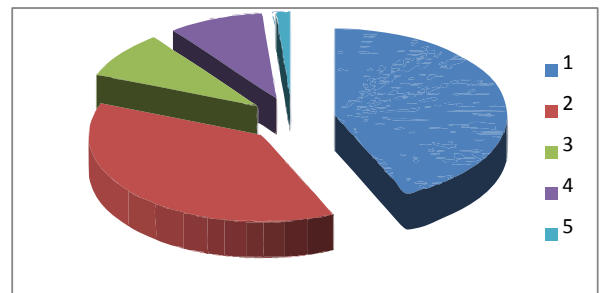
January 2014--December 2014

REVENUE

1. Contract and Grants	\$ 1,635,839.00
2. Fees and Third Party	\$ 1,425,012.00
3. Contributions	\$333,627.00
4. Fund Raising	\$ 335,051.00
5. Other Income	\$ 50,861.00

TOTAL REVENUE \$ 3,780,390.00

2014 REVENUE



EXPENSES

1. Personnel Costs	\$2,643,256
2. Professional Fees	\$349,115
3. Occupancy	\$241,675
4. Materials & Supplies	\$242,541
5. Other Expenses	\$259,817

SUB-TOTAL OF PROGRAM EXPENSES \$3,736,404

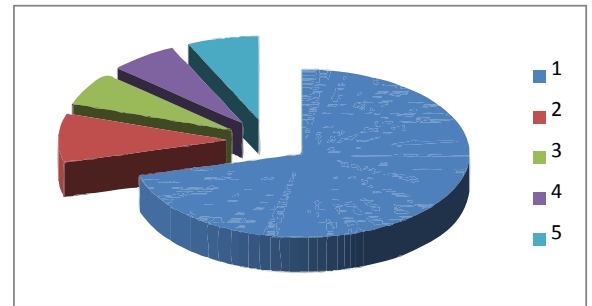
CHANGE IN OPERATIONS \$43,986

DEPRECIATION EXPENSE \$52,939

NET CHANGE IN VALUE OF INVESTED FUNDS (\$25,824)

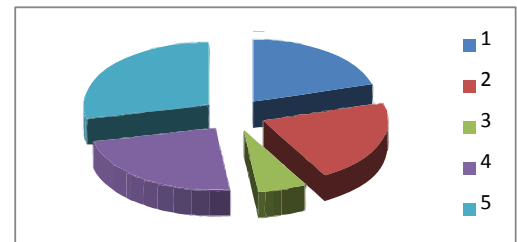
CHANGE IN PROGRAM ASSETS (\$34,777)

2014 EXPENSE



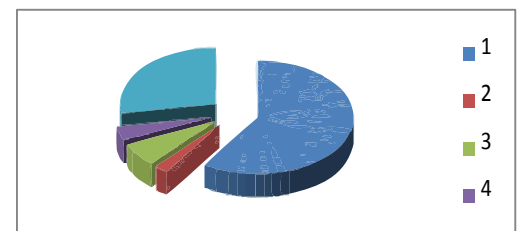
DISTRIBUTION OF UNDUPLICATED CLIENTS*

1 CHILDREN'S SERVICES	919
2 ADOLESCENTS	967
3 ELDER CARE SERVICES	284
4 CLINICAL SERVICES	1,049
5 COMMUNITY SERVICES	1,289
TOTAL UNDUPLICATED CLIENTS	4,508



DISTRIBUTION OF PROGRAM HOURS

1 CHILDREN'S SERVICES	338,250
2 ADOLESCENTS	13,050
3 ELDER CARE SERVICES	38,500
4 CLINICAL SERVICES	23,050
5 COMMUNITY SERVICES	157,700
TOTAL PROGRAM HOURS	570,550



* Client who may be in more than one program.

Bergen Family Center

We help individuals and families at every stage of life.

The Leonard Johnson Day Nursery

Our Day Nursery is an accredited program for children ages 4 months to 5 years of age. Our gifted teachers bring enthusiasm, creativity and warmth to every activity. Studies suggest that quality pre-school is a launch pad for successful future learning. It's no surprise that 95 percent of our participants are - at conclusion of our pre-school - deemed ready for kindergarten.



The ZONE at Dwight Morrow High School and After School Programs for Middle School

The goal is to provide an opportunity and guidance to at-risk youth facing challenges. The ZONE (funded by NJ Department of Children & Families) and our after school programs provide counseling, mentoring, homework support and career advice in a safe and nurturing environment. Participants are encouraged to drop in during the day and meet with professionals to discuss problems, concerns or simply relax with peers and participate in activities of their choice. The ZONE also sponsors the Green Dot program, teaching students to deal effectively with peer pressure and violence.



Family Success Center

No two families are alike. That is why our process is individualized. Clients receive a private interview to ascertain their needs, and are connected to programs that match those needs. We stress mentoring, coaching and partnering with families to address parent-child relationships, health and nutrition, family finances, computer classes, employment preparation and HIPPPY (Home Instruction for Parents of Preschool Youngsters). Thank you to the National Council of Jewish Women, the Kaplen Foundation, Englewood Rotary, Englewood Community Chest and Moness, Crespi, Hardt for additional support for HIPPPY!



Nobody is born with parenting skills. Parents need help and are empowered by learning effective parenting skills. The Center works hard to meet that need.

Bergen Family Center

We provide programs that support the needs of people of all ages.

Adult Day Care Center/Shining Lights for Visually Impaired and Blind Seniors

The primary objective of our senior care is to maintain the health and safety of participants and keep them socially engaged and independent. Care is provided at the Center as well as in the home. Our Shining Lights component is the only adult day care in Bergen County to serve visually impaired and blind seniors. Our activities offer opportunities to expand physical and mental development, which include yoga, art, lectures, trips to cultural events and restaurants. Participants receive breakfast, lunch & snack that meets or exceeds government nutritional standards, and at least one hot meal daily.



Our programs address the challenges and genuine risks to health and well being of social isolation among the elderly.

Senior Care Management for the Homebound Elderly

Homebound care begins with an evaluation by a social worker who develops a home care plan. The staff helps senior citizens access resources and services according to the senior's needs. We provide caregiver counseling, support groups and help with accessing programs and grants that will assist with their daily living needs while providing respite to their caregiver.



Counseling for Victims of Domestic Violence, Evaluations for Parent Custody and AIDS Outreach

The Center is committed to providing individual, group and family counseling through specialized services provided by our experienced staff and licensed mental health professionals. These services include custody evaluations and adolescent diagnostic assessments, domestic violence counseling, support to crime victims and those with HIV/AIDS, counseling, testing, community education and outreach in Bergen County.



Our Donors, who make it all possible.

FAMILY CHAMPIONS

(Above \$25,000)

Lillian Pitkin Schneck Fund
National Council of Jewish Women-
Bergen County Section
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(\$10,000 \$24,999)

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Jayanne Tedesco
April & Alex Uram

The Annual Awards Dinner is our major fundraiser. This year the dinner was on November 11, 2014 at the Rockleigh Country Club and honored community volunteer Anna Merker and celebrated the 20th Anniversary of HIPPY (Home Instruction for Parents of Pre-School Youngsters) and its founders: Nita Gottesman, Geri Kaufman, Ben E. King and National Council of Jewish Women, Bergen County Section.

SPECIAL THANKS TO OUR 2014 DINNER SPONSORS

PLATINUM: BFC Board of Trustees, Nita & Joseph Gottesman, Anna & Neal Merker, North Jersey Media Group, PSE&G, Mrs. Linda Romita & Dr. Mauro Romita, Claire & Bill Sheridan, Verizon Foundation

GOLD: Gay & Graham Jones

SILVER: Lisa & Neil Crespi, Irina & Robert Kashan, Courtney & David Levi, April & Alex Uram

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Our Donors, who make it all possible.

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SAVE THE DATE

2015 ANNUAL DINNER & SILENT AUCTION TUESDAY, NOVEMBER 10, 2015

HONOREES

Carole Blancato, Mitch Schonfeld and Jayanne Tedesco
Rockleigh Country Club 26 Paris Avenue, Rockleigh, NJ 07647
Cocktails and Auction 6:00 PM
7:45 PM Dinner Wish List Auction and Awards

SPECIAL THANKS TO OUR 2015 SPONSORS (as of July 27, 2015)

- Platinum:** BFC Board of Trustees, North Jersey Media Group, PSEG,
Mrs. Linda Romita & Dr. Mauro Romita, Sharon Kinsman Salmon
& Tom Salmon
- Gold:** Courtney & David Levi
- Silver:** Irina & Robert Kashan, Jen Maxfield Ostfeld & Scott Ostfeld,
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Bergoffen-Schonfeld Family, April & Alex Uram
- Bronze:** Anita & Serge Buchakjian, The Merker & The Hyman Families
Gay & Graham Jones, Dana Romita, TD Bank, Town Motors

You can help...a little goes a long way

Volunteer

When you share both time and resources you can create profound changes in the lives of our families. Join our "Friends of the Family" volunteers.

Planned Giving

Consider leaving a legacy for future generations by including BFC in your long term financial planning. Contact us to discuss a variety of financial instruments that can help you make a difference and meet your charitable financial goals.

Donate Online

Make a difference close to home and improve your community.

44 Armory Street,
Englewood, NJ 07631
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Bergen
Family
Center

helping local families since 1898

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www.bergenfamilycenter.org